Urkund Introduction

History, Philosophy, Operations





4,000 customers in 76 countries

SciencesPo



















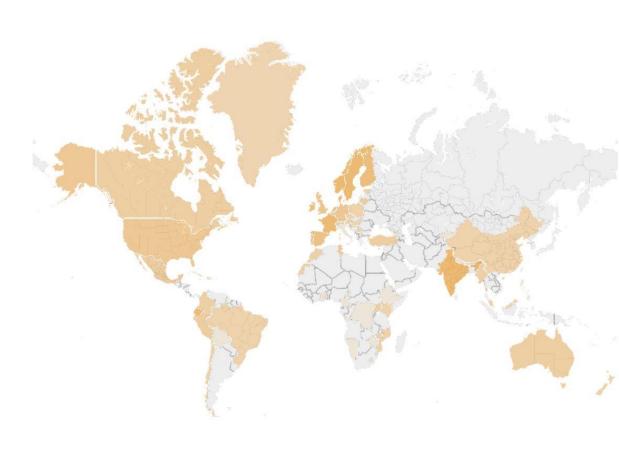








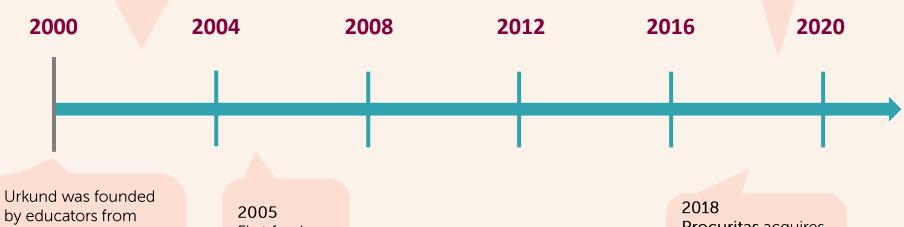




Urkund since 2000

Upper secondary schools in Sweden like Bromma Gymnasium were the first customers

2019 Awarded India nationwide tender. To provide 1,000 universities



Uppsala University

UPPSALA UNIVERSITET

First foreign customer in France HEC

Procuritas acquires Urkund

Customers in 60 countries



Why do institutions choose Urkund?

- Ease of use
 - The report
 - Integrations
 - Smooth workflow
 - Email submissions
- Price
- Support & customer focus
- System stability
- Effective
- Accuracy: Low rate of false positives



Values

Urkund's mission is to enhance education worldwide

Urkund does not sell licence to anyone with a credit card (minimize the risk of putting the product in the hands of a ghost writer).

- Fairness of education
- "Plagiarism checkers are only showing the text similarity, they do not show the level of, or severity of plagiarism."





Urkund from a business perspective



- > #2 globally
- ➤ Solid financials and strong growth of +25 % in 2016, 2017, and 2018
- Very low churn rate



New owners in February 2018, Procuritas (a Swedish PE-firm) → new era for Urkund's journey



> Trippled the number of staff with a focus on management, sales, and digital marketing

Subscription-based cloud-solution with

low churn rate. In-house development



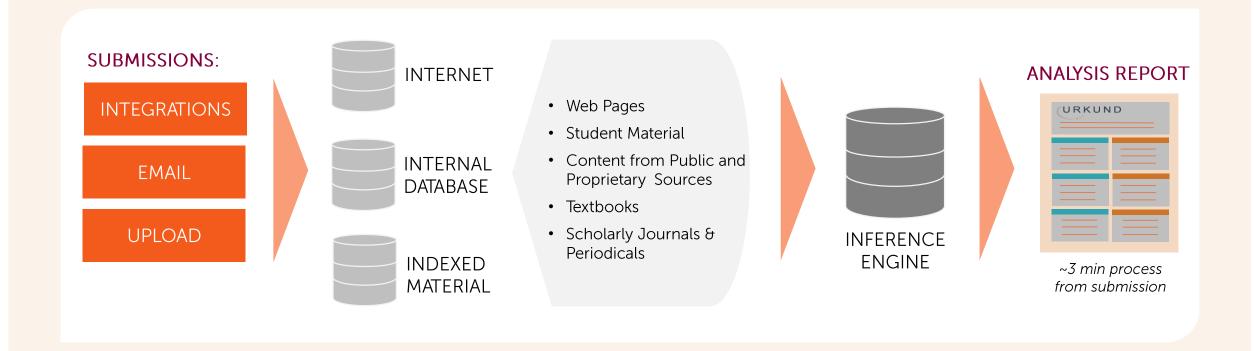
5-year plan in place focusing on growth and product development



Increased investment and resources in product development



Automated and scalable - 2 steps to analysis





Plagiarism – a global challenge

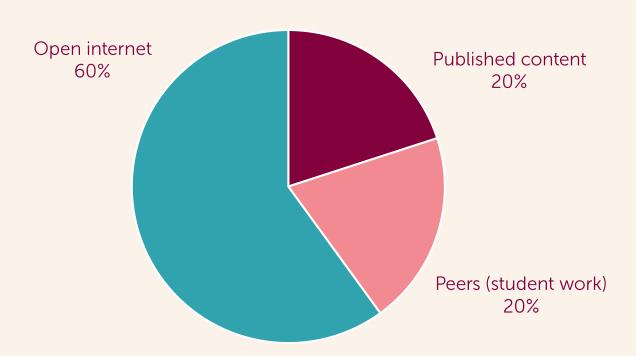
Urkund:

- · Promotes original thinking
- Safeguarding academic integrity
- Freeing up time for educators
- Helping educators improve education quality

Plagiarism:

- Digitalization easy to plagiarise
- Ghost writing essay mills
- Fake news
- Legal problem
- Knowledge and innovation repressive
- Academic integrity

Content is copied from





Product roadmap

Features

Cross-language detection Author recognition

Content

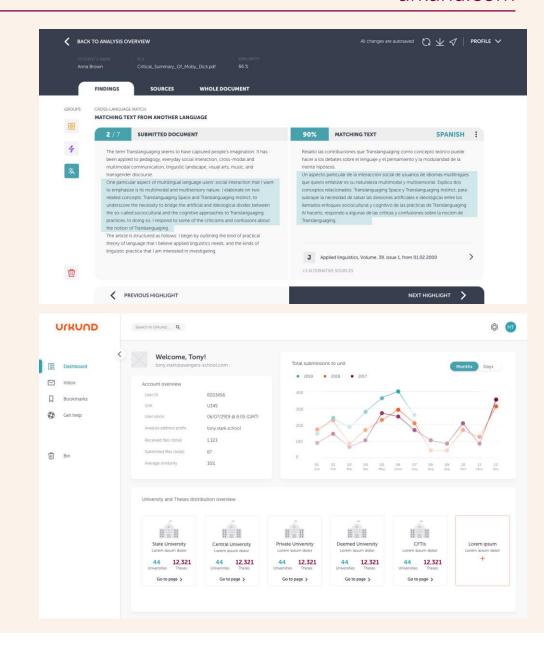
Paid (Publisher journals)
Crawlers (Open access)

User interface

Analysis report, View 7 Administration interface, URSA

Integrations

API 2.0





Seamless integration is highly valued



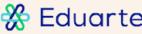


































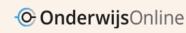












































Sales – partners are key in Urkund strategy

We want to collaborate with you!

Head of Sales + BENELUX:

• UK & IE, Higher Education:

• UK & IE, K12:

• DACH:

• Nordics & Baltics:

• Spain:

North America:

Head of Global Expansion, Asia, Rest of Europe:

Latin America:

• Middle East & Africa, Oceania:

Menno Njissen

Cecilia Vahlin

James Lankester

Ole Neumann

Neil Walker

Eric Johansson Salazar-Sandoval

Eric Gibbs

Henning Säll

Rômulo Borges Viana

Linnea Rydberg

